



ENERGY NEWSLETTER – GLOBAL OPPORTUNITIES FOR ALBERTA COMPANIES as of May 14, 2021

Greetings everyone; Please find below an overview of events, market intelligence, including opportunities and webinars related to the energy sector globally.

EVENTS AND MISSIONS

Virtual Trade Mission to Brazil: Digital Transformation in the Power Sector | May 26, 2021

Global Affairs Canada, the Provinces of Ontario and Quebec, and the Brazilian Association of Power Distribution Utilities - ABRADÉE are organizing a virtual trade mission to Brazil and the following online activities aim to provide information on opportunities with Brazilian power utilities and promote Canadian suppliers which can meet local demands.

- ✓ **May 26th and 27th** – Brazil-Canada Power Utilities’ Forum, when Brazilian and Canadian power utilities will present their digital transformation plans and areas of interest.
- ✓ **Week of July 12th** – B2Bs between Canadian suppliers and Brazilian power utilities.

Registration deadline: May 25, 2021

To register and for further details, please contact Laura.Netto@international.gc.ca

Offshore Technology Conference (OTC) 2021

Houston | August 16-19, 2021

The Alberta Government with Displayco Canada as stand managers, have secured prime space at [OTC 2021](#). Displayco will be available to work with companies at this international event. Associate Exhibitors are invited to work within the Alberta Government booth space for the upcoming show. The Alberta Booth will be a major component of the Canadian Pavilion and for 2021, a virtual communication component will be offered in keeping with OTC’s “Hybrid” event aspect. Space is available on a first come-first paid basis and space is very limited; we currently have 9 Associates for the current layout and 13 Full Exhibitors confirmed within the stand (layout to be reviewed subject to demand). Displayco and Alberta Ministry of Jobs, Economy and Innovation are offering two (2) levels of participation within the Alberta/Canada Pavilion this year, at this time we are taking space applications for the **Alberta Associate Exhibitor level as well as for the Full Exhibitor level (limited space is available)**.

Further information or questions regarding the Alberta participation at OTC 2021, please contact Mr. Rahul Sharma at: Rahul.sharma@gov.ab.ca

Gastech 2021

Singapore | September 13-16, 2021

[Gastec 2021](#) will be the first major gas, LNG, hydrogen and energy event in the post-COVID-19 landscape. The exhibition and conference will provide the industry with a platform to influence the policy debate around emissions reduction and carbon abatement. Gastech will provide a valuable opportunity for sector coupling, innovation and collaboration across the supply chain including Gas & LNG, shipping and storage, exploration and production, pipelines & maintenance, hydrogen, CCUS & alternative energy and commercial, industrial and power sectors. **For further details, contact Mr. Song Wang, JEI, Trade Relations, Indo-Pacific (song.wang@gov.ab.ca)**

OPPORTUNITIES & COMPETITIONS

Kuwait Oil Company (K. S. C.): PQ (21/13): Pre-Qualification for 2D/3D Seismic Data Acquisition Surveys Onshore, Transition Zone and Offshore

KOC intends to re-issue the Category of Work- 56: "2D/3D Seismic Data Acquisition Surveys Onshore, Transition Zone and Offshore", and invites contractors who have the interest to execute this service for Kuwait Oil Company (KOC) to participate in this pre-qualification exercise. Application Fees 100/- KD or \$350/-USD (Non-Refundable). **Application deadline: 27th June 2021.** For further information, please contact: FBoloushi@kockw.com
BIJacob@kockw.com

KUWAIT OIL COMPANY (K. S.C.) Pre-qualification for Casing while Drilling Services and Associated Works

KOC intends to issue the prequalification exercise "20/04- Casing while Drilling Services & Associated works" and invites contractors who have the interest to execute this service. **Application Fees:** 100 KD or \$350 USD (Non- Refundable). **Closing Date: July 8th 2021**

To download the pre-qualification documents from KOC's website, please use the sequence: www.kockw.com > eBusiness > Contractor PQs > PQ # 20/04 Note: All documents should be in "pdf" format. For any further information, please contact: FBoloushi@kockw.com, BShehab@kockw.com, BIJacob@kockw.com

Canada-Germany 2021-22 Collaborative Industrial R&D Call for Proposals

The 9th call for proposals for joint research and development (R&D) projects through the BMWi's ZIM program (Central Innovation Program for SMEs) is now open to Canadian small and medium-sized enterprises that wish to collaborate on R&D projects with enterprises in Germany. Eligible projects will receive financial support for joint projects through the National Research Council Industrial Research Assistance Program (NRC IRAP) in Canada and the Federal Ministry for Economic Affairs and Energy (BMWi) ZIM program in Germany.

Canadian registration deadline: September 10, 2021

Canadian expression of interest submission deadline: September 24, 2021

For more information, please refer to the detailed [call for proposals](#) or contact [Andrew Bauder](#).

MARKET INTELLIGENCE

Webinar: USAID - Partnering with Power Africa to Increase Access to Power in sub-Saharan Africa

On April 28 the Canadian Trade Commissioner Service (TCS) hosted a webinar with USAID - Partnering with Power Africa to Increase Access to Power in sub-Saharan Africa. If you were unable to attend the webinar, please contact us to get a copy of the presentation.

DMG Events Portal for Gastech, ADIPEC and EGYPS

DMG has developed and launched a Canadian export-focused website to assist with building the brand and gaining awareness within industry <https://www.canadianenergyexporters.com/> on their three major incoming events – Gastech, ADIPEC and Egypt Petroleum Show.

Webinar Advancing Women in Cleantech in Europe Slide Deck

If you are an Alberta women-led enterprise with products, technology and solutions for the cleantech sector interested in activities in Europe, but unable to attend this webinar in early May, 2021, please contact us to get a copy of the slide deck and learn about the numerous cleantech sector initiatives for Canadian companies.

European Union Database on Procurement

Tenders Electronic Daily (TED) is a European Union database on procurement. About 1700 contract notices are published in TED daily, for 30 European countries, valued at an average total of Euro 480 billion annually.

To access the platform, please visit: <https://ted.europa.eu/TED/browse/browseByMap.do>

A user guide is available here: <https://ted.europa.eu/TED/static/help/en.pdf>

WEBINARS

Canada Turkey Innovation Program Virtual

May 27-28, 2021

Sector Focus: Digital Transformation & CleanTech

Sponsored by the Canadian Trade Commissioner Service in Turkey, “**Canada-Turkey Innovation Program**” is organized with the aim of enabling collaboration of startups, companies and organizations in Canada and Turkey with each other. Organizations joining the program will be invited to networking sessions and private introductory meetings with potential partners where it's possible to discuss future collaborations.

Additional Information: (<https://viveka.com.tr/canada/>)

Application: Using the application form (<https://canada-turkey.paperform.co>) on the website, startups, companies and individuals interested in joining the program can apply. Most startups that have applied to this program from Turkey are active in the following domains: *Predictive Maintenance; Virtual Reality; Autonomous Herd Systems; AI Based Interview; Solar Panel Monitoring; Autonomous Cleaning; Logistic Industry; Computer Vision for Work Safety; Cybersecurity; Location Aware Robotic; Cloud Computing; Blockchain Energy Transfer; Field Asset Management; Retail Business Analytics*

On the corporate side, the following Turkish companies have committed to participate: Enerjisa (Energy); Brisa (Mobility); Tüpraş (Oil and Gas); Pınar (Food and Sustainability). Their main motivation is to meet startups / tech innovators from Canada.

Participating companies are requested to share potential domains open to collaboration and in which they would potentially seek services/partnerships. Each company will be provided with a breakout meeting room during the event.

For additional information and any questions, please contact Vefa Atag with the Canadian Trade Commissioner Service in Turkey at vefa.atag@international.gc.ca

The Sultanate of Oman's Procurement & Investment Opportunities **June 7, 2021**

Leaders from the Oman Ministry of Commerce, Industry and Investment Promotions (MoCIIP), the Ministry of Energy & Minerals, the Government of Alberta, the Oman Public Authority for Special Economic Zones and Free Zones (OPAZ), PDO, Daleel Petroleum, Carbon Connect along with Embassy of Canada in Saudi Arabia will present on **Procurement & Investment opportunities in Oman**, and how Canada can contribute towards the Sultanate's needs to diversify its economy as per its ambitious Vision 2040.

The 2-hour event will feature presentations by leading Omani organizations in Procurement & Investment, an exclusive B2B announcement and a panel discussion. All presentations will be in English.

The event is free to attend. Please contact us to get a copy of the agenda.

To register: [Webinar Registration - Zoom](#)

Mining Peru 2021

June 7-11 2021

Online Business Congress and 1-2-1 meetings Mining Peru is a strategic virtual congress and exhibition for the leaders of the mining industry, bringing together 300+ decision makers from national and international companies, as well as government officials, regulatory bodies, project owners, technology and service providers, international and local investors.

Special Focus will be placed on:

- Innovation for Profitable and Effective Mining
- The path to an Innovative, Sustainable and Responsible Mining

-Online 1-2-1 Meetings and Business Networking

To register: <https://bit.ly/3cn9SAe>

Strengthening the Agility and Resilience of Canada's Manufacturing Supply Chains | June 17

Next Generation Manufacturing Canada (NGen) will host a webinar aiming to explore various strategies and best practices that will improve the agility and resilience of the Canadian Manufacturing Supply Chain.

There will be strategic panel discussions in **sectors such as Automotive, Aerospace, Defense, Industrial Equipment, and Food**. In each panel, you'll hear from recognized manufacturing, technology, and subject matter experts on their experiences and the solutions they've deployed. We'll explore lessons learned, and how advanced manufacturing technology can strengthen our supply chain. Best of all you'll have the opportunity to join the discussions, gaining answers to your most pressing questions while offering your own experiences and outcomes.

Free Registration: <https://bit.ly/3uLCnys>

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If you have any questions about the above, we look forward to hearing from you!

Kind regards,
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